

# Discover each stage of your journey to reach the stars

Select the steps for further information



## 1 Welcome onboard!

You are now registered in our Partner Program. Start your interstellar journey by entering our Channel Partner Portal.

With a direct connection to our own CRM, Partner Connect tools give you the ability to request special pricing through distribution to get the most out of your partnership and fulfil your sales.

## 2 Select Connect

## 3 Technology Skills Development

Enter a thriving community of IT pioneers by expanding your knowledge with the Fsas Technologies Training Academy and joining our TechCommunity.

Become an Essential Partner by accessing the Fsas Technologies Academy portal and complete the [Generalist Partner training](#) and [agree with the compliance policy](#) and unlock the program benefits.

## 4 Get access to benefits

## 5 Ecosystem Platform

Be part of the Fsas Technologies Ecosystem where you can share your profile and expertise and call on the skills of other partners worldwide to complement your capabilities. [Learn more about how you can be listed as partner with us here.](#)

Fsas Technologies recognizes your loyalty as a partner and rewards you with points that can be redeemed as promotional vouchers. [Check your points on our website.](#)

## 6 Become a Rising Star

## 7 Marketing Development Funds

To drive our mutual success, we provide all Essential partners\* with access to [marketing development funds](#) for lead generation and sales support.

\* The level of eligibility may vary depending on the country. For more information, please contact your account manager.



Keep track of your opportunities and get direct deal support from Fsas Technologies by accessing the [Select Connect Portal](#).

## 8 Deal registration

## 9 Rebate Programs

Gain access to our rebate program to improve your margins.



## 10 Special Events

Get invited to exclusive events to stay ahead of the latest technology trends, gain insights from IT experts and expand your network.