Fujitsu uvance

Change-making in action

Sustainable manufacturing with SAP®.
Stories from our customers.

For efficiency.
For happier employees.
For a healthier planet.

There are many reasons to change manufacturing. Fujitsu and SAP can help you make that change for good.

We'll work with you and your SAP technology to make every part of your business perform at its best. You'll become more agile, more flexible, and more resilient. So, you can speed your path to sustainable growth.

Customers are always at the heart of everything we do. From increasing operating efficiencies to bringing new products to market faster, they trust us with their biggest, most complex challenges.

Nothing makes us prouder than when they share stories of what we've enabled them to achieve.

Read on to discover how Fujitsu and SAP have helped a range of manufacturers put intelligence at the heart of their business.

Maybe we can do the same for you?

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Increased productivity through digital collaboration

> **The competitive advantage of our production process is its sustainable kaizen, a process of continuous improvement aided by SAP S/4HANA® Manufacturing and a range of integrated SAP solutions.**
>
> **Hiroyoshi Shimokawa**, Senior Manufacturing Executive Officer and President of the Aerospace Systems Company, Kawasaki Heavy Industries Ltd

Digitalizing the activities of the entire workforce for Kawasaki

Challenge
Boost productivity and insight in Kawasaki's aerospace business by establishing a better link between production engineering and the shop floor.

Solution
Fujitsu deployed the SAP S/4HANA Manufacturing solution to create strong process integration between design and manufacturing with a seamless flow of information between the different functions.

Outcomes
- Enhanced collaboration resulting in new insight
- Increased change management productivity
- Reduced IT hardware maintenance costs
- New products brought to market faster
- Easy operation through tablets with user-friendly interface

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Improved visibility, better customer service

> We recruited Fujitsu to stabilize SAP S/4HANA manufacturing deployment, enabling an Industry 4.0 approach that reduced costs, boosted efficiency, and streamlined manufacturing.
>
> **Stephen Katsirubas**, Chief Information Officer, Information Technology, Hunter Douglas

Enabling Hunter Douglas to lead in Industry 4.0 transformation

Challenge
Standardizing disparate ERP systems across the group whilst stabilizing production and fulfilling orders.

Solution
Fujitsu deployed a new SAP Manufacturing and SAP MII solution over a 14-month period to 20+ plants. It delivered efficiencies in existing processes and provided a best practice blueprint for further implementations across North America.

Outcomes
- Total visibility of inventory across multiple businesses
- Improved on-time delivery
- Optimized inventory levels by 30%
- Increased stability delivers better availability
- Access to accurate, real-time data and reports

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Unlocking business benefits at a lower cost

> Fujitsu helped us digitally transform our IT platforms as we became an independent company, optimizing interfaces with other key systems and business partners.
>
> **Jacqueline Grunwald**, VP and CIO, AdvanSix

Unlocking business benefits at lower cost for AdvanSix

Challenge

AdvanSix urgently needed an ERP platform to migrate its SAP systems and an experienced guide to help them explore the public cloud option.

Solution

Working with Fujitsu, AdvanSix transitioned to Linux®-based SAP HANA on Microsoft Azure®, including over 50 interfaces with non-SAP systems, while moving to a Microsoft SQL Server® platform from an Oracle database.

Outcomes

- ERP systems scale effortlessly to meet demand
- New functionality has enabled increased efficiency
- Improved performance and reliability
- AdvanSix exited original service agreement six months early, saving considerable expense
- Cloud approach 10% less expensive than traditional data center

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Providing unparalleled traceability

> This project has created a fully transparent, indirect supply network all the way to the consumer by connecting players across the beer supply chain.

Pieter Bruyland, CIO for Europe, AB InBev

Driving sustainability in beer production at AB InBev

Challenge

Establish greater transparency in the supply chain to improve production processes and strengthen sustainability.

Solution

Using Agile and DevOps methodologies, Fujitsu created a new private, permissioned blockchain solution, integrated with applications, SAP ERP, and external third-party environments. The consumer mobile application lets consumers scan a QR code on the label to see how their beer is made.

Outcomes

- Achieved a milestone in AB InBev's sustainability goals

- Improved farmers' use of natural resources, crop yields and livelihoods

- Increased traceability to help grow the finest ingredients

Read the full story

Transformation without disruption

> Our unparalleled collaboration with Fujitsu helped us secure food family's future viability at an early point by converting to S/4HANA.
>
> **Volker Gaese**, Business Analyst for Corporate Solutions and project manager of SAP S/4HANA, Josera Erbacher Service GmbH & Co. KG, a food family company

Delivering an S/4HANA conversion like no other for Josera

Challenge
Create a unique solution SAP S/4HANA solution that enabled transformation to a digital enterprise. Due to the pandemic, this conversion had to take place remotely without affecting ongoing operations.

Solution
Fujitsu recommended a customized project plan using the XpressWay approach to convert SAP ECC 6.0 to SAP S/4HANA and it provided key users in the department and on the IT team with the knowledge needed to help make the transformation a success.

Outcomes
- Future-proof innovation platform
- A cleaned-up master database, with 30% fewer duplicates
- Enhanced performance with familiar user experience
- Increased service availability due to greater stability
- Scalable solution

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Peace of mind with Azure

> When we found out that the Azure data centers are located in Japan, we were able to entrust our system and data with peace of mind.

Satoshi Fukuda, Information Systems Team, Hagihara Industries Inc.

Cutting costs and improving data backup for Hagihara

Challenge
Replacing aging SAP and Windows Server OS platforms to improve slow core system data backups.

Solution
Fujitsu provided a future-proof system infrastructure with high availability, scalability and reliability. Hagihara can use the Azure solution seamlessly all over the world, helping the company develop its global business.

Outcomes
- Operations up to 30% faster
- Latest system infrastructure can be used without the need for hardware upgrades
- Considerable savings on running costs
- Reduced data backup costs
- Cut backup-to-recovery lead-time

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Data optimization saving time and expense

> SNP and Fujitsu helped us to refresh the developmental environment for our SAP systems using CrystalBridge's Test Data Organizer. We were able to achieve a rapid data reduction, removing over 70% of the data we no longer needed quickly and safely, saving time and costs.

Nicola Hodgson, Product Manager, PZ Cussons Plc.

Increasing efficiency while reducing costs for PZ Cussons

Challenge
To save on infrastructure and running costs, there was a requirement to reduce the data footprint of the ECC and BW development systems by approximately 70%.

Solution
Fujitsu proposed SNP's Test Data Organizer (TD) for the two larger landscapes, SAP ECC and SAP BW to refresh and reduce the size of the SAP non-production systems.

Outcomes
- Non-production environments reduced by more than 70%
- Capability to create data slices and reduce hosting and running costs
- Rapid provisioning of up-to-data from production to non-production systems
- Enhancements enabled new and improved testing strategy

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Faster performance, smaller data footprint

> **The biggest benefit is the speed. It makes reporting much faster and reduces frustration among users.**
>
> **Erin Aslanidis**, Business Intelligence Analyst, ElectraNet

Mapping Australia's energy future for ElectraNet

Challenge

ElectraNet's ageing SAP® BW 7.4 platform was slow and lacked data visibility. They wanted to upgrade to SAP BW/4HANA and needed to find the right technology partner to deliver a seamless migration.

Solution

On SAP's recommendation, ElectraNet chose Fujitsu to perform a first-of-its-kind remote conversion. This created parallel environments and migrated only the requisite data models, reports and associated objects.

Outcomes

- Data tasks that took minutes now take seconds

- Query requests now 73% faster

- Accessible to all employees via self-service

- Data footprint has decreased from 545GB to 54GB

- Batch load times have reduced from over 6 hours to under two

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Real-time accounting

> Each time a problem occurred, the Fujitsu PoC staff members knew exactly how to resolve it. "

Ryuzo Matsuyama, Information Systems Director, Daiwa House

Enabling smarter decision-making at Daiwa House

Challenge
Make management information visible in real time to help support rapid global growth.

Solution
Fujitsu helped Daiwa House adopt a cloud-based accounting system as the basis for continuous growth. Fujitsu also provided SAP S/4HANA cloud support to accelerate completion of work on a global accounting network.

Outcomes
- Standardized accounting system through a global shared service
- Created a centralized information infrastructure with seamless system linkage and effective use of accumulated skills
- Deployed short-term public cloud at low cost
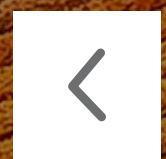- Enabled smarter business decisions with real-time accounting data

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To learn more about how we can help you become a change-maker too, contact us today.

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fujitsu.com/sap