Smart moves

expert thinking on ERP migration

Is your ERP holding you back?

To keep a competitive edge, you need the technology that can help you make smart decisions and respond to change. That's why it's crucial to have an ERP that sets you free, rather than holds you back.

But modernizing your ERP will still feel like a big move. To help you plan ahead with confidence, we'd like to share new research with you. It examines the views and experiences of those currently planning or executing ERP modernization. The fact is migration is no longer optional for forward-thinking businesses. If your company doesn't start its journey soon, then it's likely to get left behind.

Smart stat:
The proportion of SAP customers that have migrated since March 2020 has more than tripled from 9% to 30%.[1]

Ready to get going?

Watch this video before you take your first steps forward.

FUJITSU
Want to make your ERP migration a smart move?
© Fujitsu 20XX

Preparing for whatever is next

The pandemic exposed ERP weaknesses, as pressures to reduce costs and data center dependencies increased. Amid this widespread disruption, cloud technologies proved effective, reliable, and accessible. The next life-changing event might be something completely different, but the lesson is the same – organizations must be ready for anything.

With a backdrop of geopolitical instability, supply chain disruptions, and inflationary concerns, there is appetite for change. And new tools have been developed to accelerate and automate SAP S/4HANA Cloud ERP migration.

Download the IDC research

How are customers feeling?

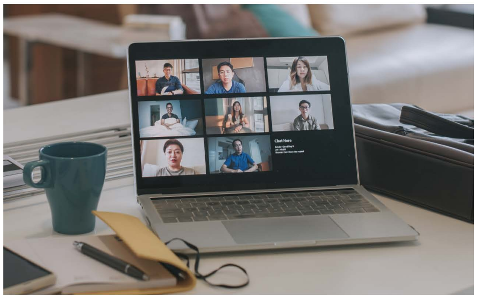
Of those surveyed, a third have already moved to S/4HANA, a third have plans to migrate, but the rest remain hesitant.

Organizations face a baffling choice of migration scenarios. So, it's only natural for them to feel intimidated by stepping out of their comfort zones into the unknown. Adding to this, migrating to S/4HANA is hard to budget for and comes with significant uncertainties due to SAP ERP's complexity and mission-critical nature.

Of those already migrated to SAP S/4HANA, only 12% said the migration cost had gone beyond their upper estimates. With the right support, most businesses have migrated within their original budgetary limits.[2]

Download the IDC research

What do customers want?



Despite all the uncertainties, there does seem to be agreement on what organizations want from migration.

Most want an ERP that will improve the customer experience, be agile enough to adapt to change, and capable of capitalizing on the amount of data now available. Many are favoring a multi-vendor solution to give them the flexibility to achieve business goals faster. As for hosting options, the most popular seems to be hyperscalers and SaaS solutions like SAP S/4HANA.

Download the IDC research

The paths to your future ERP

IDC surveyed 700 business leaders to understand their views and experience on the importance of ERP migration for their organizations. Among other things, the research explores how SAP ERP customers are navigating current challenges such as supply chain distribution and changing business practices.

While most are satisfied with their current ERP setup for now, all agree that the modernization of their core business applications is now their number one technology priority.
Find out more about S4/HANA migration in the real world by reading this in-depth report.

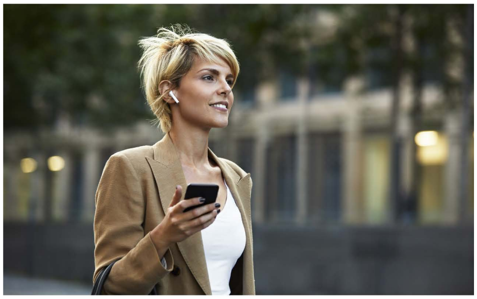
Download the IDC research

IDC
FUJITSU
THE PATHS TO YOUR FUTURE ERP

Smart moves: a guide to ERP migration

No one said this was going to be easy. Or cheap.
Expert thinking will help you move to S/4HANA in the smartest way.

Major operation ahead



The ERP system is the brain of your organization: managing processes, accounting, procurement, compliance, resourcing, and much more. So, you could say migrating to a modern system is like brain surgery. It's difficult. But vital for your organization's future and wider DX strategy.

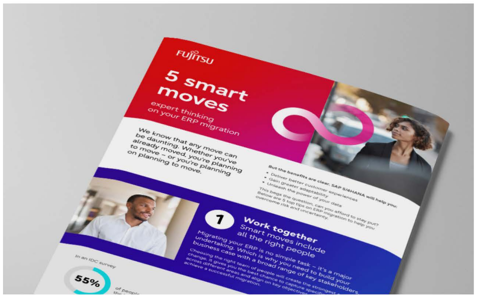
Inevitably, you will be stepping out of your comfort zone. To succeed, you need the right team in place, meticulous planning, and a proven, yet flexible, methodology.

5 smart moves

Any move can be daunting, but the potential benefits of a successful transformation to SAP S/4HANA can be far-reaching as you unleash the full power of your data to deliver benefits across the board.

To enable you to get your head around the journey that lies ahead, we've written this handy infographic guide that lists five smart moves you can make to help you minimize risk and uncertainty.

View the infographic



FUJITSU

5 smart moves

expert thinking on your ERP migration

We know that any move can be daunting. Whether you've already moved, you're planning to move – or you're planning on planning to move.

But the benefits are clear. SAP S/4HANA will help you:

- Deliver better customer experiences
- Gain greater adaptability
- Unleash the power of your data

This begs the question, can you afford to stay put? Below are 5 top tips on ERP migration to help you overcome risk and uncertainty.

1 Work together

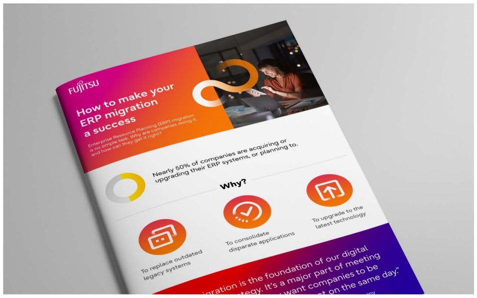
Smart moves include all the right people

Migrating your ERP is no simple task – it's a major undertaking. Which is why you need to build your business case with a broad range of key stakeholders.

In an IDC survey

55%

Rewards of getting it right



FUJITSU

How to make your ERP migration a success

Enterprise Resource Planning (ERP) migration is no simple task. Why are companies doing it, and how can they get it right?

Nearly 50% of companies are acquiring or upgrading their ERP systems, or planning to.

Why?

To replace outdated legacy systems

To consolidate disparate applications

To upgrade to the latest technology

While we would never dispute how tricky ERP modernization can be, the potential benefits are game-changing. It's why many companies have seen new cost efficiencies, increased levels of sustainability, and more effective supply chain management. Take a look at our infographic for a more detailed analysis of the benefits.

Smart stat:
The top three business case drivers for S/4HANA migration are reduction of SAP ERP operating costs, improvement of customer experience, and higher business agility.[3]

View the infographic

Strategies for success: how to get ERP migration right

Longitude interviewed seven CIOs from organizations that have already migrated. In this report, we learn what they took away from their experiences and what advice they'd give to those looking to make smart moves of their own.

Download the report

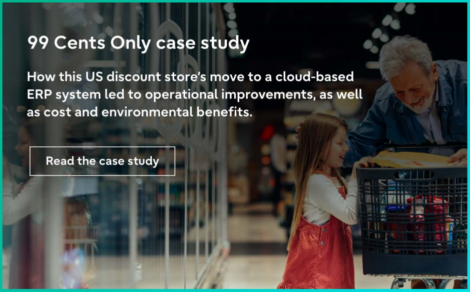
Strategies for success: how to get ERP migration right

Global research study

Honeywell case study

How this American technology giant became more cost efficient and made more productive use of their data as a result of ERP migration.

Read the case study



99 Cents Only case study

How this US discount store's move to a cloud-based ERP system led to operational improvements, as well as cost and environmental benefits.

Read the case study

Need the support of an expert?

You won't have done this before. That's why, like most organizations, you may want support from an expert. To help you develop the business case for change, evaluate which path to take, overcome cultural and data quality challenges, and optimize ongoing management.

Smart stat:
36% of survey respondents yet to migrate said they had so far been unable to build a robust assessment of the costs and risks.[4]

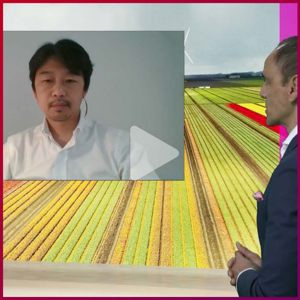
Choosing a partner like Fujitsu will be your first smart move. As a passionate global leader in technology and SAP business solutions, we have the operational knowhow, partner ecosystem, delivery expertise, and tailored methodology to support your successful S/4HANA migration.

Sustainability and ERP

Ray Russ examines how ERP migration can help organizations support their sustainability strategy.

The Fujitsu and SAP partnership

Martijn Ras from SAP assesses how working together with Fujitsu is benefitting customers.



Digital transformation and SAP S/4HANA

Diagoro Arimura discusses the importance of ERP in successful business transformation.

ERP and cost savings

Gerren Mayne explains why cost saving can't always be the motivation for migration.

[1,2,3,4] *The paths to your future ERP, IDC*