

5 smart moves

expert thinking on your ERP migration



We know that any move can be daunting. Whether you've already moved, you're planning to move – or you're planning on planning to move.

But the benefits are clear. SAP S/4HANA will help you:

- Deliver better customer experiences
- Gain greater adaptability
- Unleash the power of your data

This begs the question, can you afford to stay put? Below are 5 top tips on ERP migration to help you overcome risk and uncertainty.



1 Work together

Smart moves include all the right people

Migrating your ERP is no simple task – it's a major undertaking. Which is why you need to build your business case with a broad range of key stakeholders.

Choosing the right team of people will create the strongest case for change. It gives you the best chance to capture specific knowledge across different areas and align on key objectives. All this helps to achieve a successful migration.

In an IDC survey



"ERP migration is not an IT project – you need to have people from your lines of business and IT all working on this as a unified whole."²

Gerren Mayne, Fujitsu

2 Do it in stages

Smart moves take one step at a time

Rushing to modernize your ERP system will do you no favors. Take it from us, migration is a marathon not a sprint. It's why many SAP ERP customers are taking a multi-staged approach to migration.

Mapping out your migration step-by-step is vital. This not only helps to minimize risks through careful decision making, but also gets early buy-in from senior management, helps you stay within budget, and on track.



"As a first step, we are simply moving what we have. We are lifting and shifting our current environment to Microsoft Azure and at the same time transferring our licenses. Next, we'll convert the existing database to S/4HANA. Then, we'll fully migrate to S/4HANA and optimize our setup. It's a three-step process to full transformation."³

CIo of a European manufacturer



3 Consider the cost of not migrating

Smart moves start with looking ahead

It's fair to say ERP migration is hard to budget for. And it's easy to dwell on the financial cost. But what about the less tangible cost of not migrating?

The pandemic exposed existing ERP weaknesses. These included disrupted supply chains and a lack of capabilities, like being unable to consolidate data to access business-wide insights. It's because legacy ERP systems were simply not built to support today's big data needs – or transformational cloud technologies which allow organizations to respond to changing demands, make quick decisions, and gain competitive advantage through innovation. Outdated systems only hold your organization back. But S/4HANA supports these modern business requirements. So, future events can be managed much more effectively.

"From a business perspective, the "cost of doing nothing" has increased. The risks and disadvantages of outdated ERP systems are now greater."⁴

4 Choose with care

Smart moves follow the right path

Every business is different. So, when it comes to S/4HANA migration – it's important to choose a starting point that suits your organization. How? By identifying what you want to achieve and focusing on those goals throughout.

After determining this, you can start shaping your strategy. It's useful to explore three main approaches known as Greenfield, Brownfield, and BLUEFIELD™. That's the difference between starting from scratch (totally leaving legacy systems behind), a less radical "lift and shift" approach, or a hybrid strategy where you gradually move over.

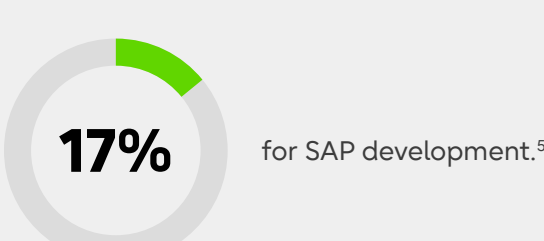
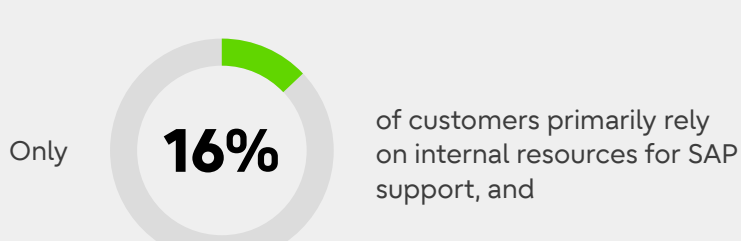


5 Lean on experts

Smart moves happen with great partners

If you've ever wondered how much your peers rely on internal resources for managing their SAP operations – it's not a lot. Out of 700 SAP ERP customers, almost half rely on either external managed services or full outsourcing.

And the reliance on external partners is likely to increase. That's because external services help you to lower overall costs, get the most out of your systems, and increase the pace of innovation through expertise. Saving you time and money spent on in-house upskilling.



Let's get going

Our longstanding partnership with SAP means you can draw on our expertise, and get a full set of migration and ongoing management services.

We work with you to ensure the right people are involved from the start, then co-create a bespoke roadmap based on your ambitions, and unlock value throughout the journey. So, you can successfully move to S/4HANA in the smartest way.

📞 Get in touch to discuss your ERP migration at askfujitsuHQ@fujitsu.com