

# Get ready to move up

Take your Fujitsu partnership to the next level



Start

## Expand your limits: be an Expert!

As a Fujitsu Select partner, you're already driving your business to success with Fujitsu. So why not take your partnership to the next level?

#### Become a Select Expert.

Select Experts are partners with specialist expertise in areas of digital business – which acts as a genuine revenue-boosting move.

To start with, you complete at least one specialization of your choice through the Fujitsu Academy, taking as little as 90 minutes.

#### Training and specializing

You'll learn via web-based training, virtual classrooms, also face-to-face sessions.

 $\rightarrow$  Specializations overview



## Why join?

When you become a Fujitsu Select Expert, you gain instant benefits for your business:



Earn extra rewards and rebates



Stand out with all your specialties on the Fujitsu website



Access even more pre-qualified leads



Register and track your projects more smartly



Present your company in a Fujitsu case study

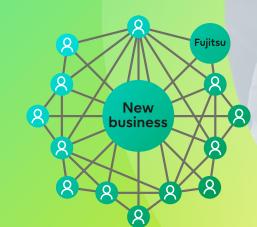


### Connect and collaborate as a Select Expert

The Fujitsu Ecosystem Platform: Our view of collaboration doesn't have the vendor at the center.

As a Select Expert, you are an even stronger partner in a vibrant ecosystem. You can share your expertise, access the skills of other partners worldwide, and through these alliances you can leverage new business opportunities.





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# Help us to help you

We'd love to hear what you think about this pack: we need your feedback to provide material that works for you. So do let us know:



- did you find this pack useful?
- did you find what you needed?
- how easy was it to use?
- how can we make it better?

→ Send feedback

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FUJITSU Select Expert