

Modern hybrid cloud is the foundation for a resilient digital infrastructure that allows your organization to not only maintain business operations, but also deliver continuous innovation, and capitalize faster on changing conditions. For those who want to start their hybrid cloud journey on site, the Fujitsu Hybrid Cloud Starter Kit for VMware is the quickest way to enjoy the full cloud experience from your own, on-premises data center.

Enterprises wanting to start hybrid cloud in their own data center are often hindered by the complex and costly bespoke infrastructure already in place that is inflexible, as well as being hard to manage and maintain.

### Enjoy cloud-like experience on-site

What is required is a next-generation digital infrastructure that adopts a cloud architecture and cloud operating model – allowing you to enjoy the same operational experience as with an external cloud service provider. The Fujitsu Hybrid Cloud Starter Kit for VMware includes everything you need for this: the hardware, software, and services to start your hybrid cloud journey from your own data center.

## Fujitsu Hybrid Cloud Starter Kit for VMware: at a glance

- Agile, on-premises private cloud platform extensible to public cloud
- Financial flexibility with payper-use consumption service
- Fast time to production with Fujitsu deployment services
- Single point of contact for support





# Move with confidence to hybrid cloud

If your organization is making the transformation to hybrid cloud, the Fujitsu Hybrid Cloud Starter Kit for VMware will make it a success.

#### Fujitsu Reference Architecture for VMware Cloud Foundation

The Fujitsu Reference Architecture for VMware Cloud Foundation provides a complete set of hardware and software components validated by Fujitsu experts to simplify deployment and life cycle management of a large-scale, software-defined data center infrastructure. It combines PRIMEFLEX Essentials for VMware vSAN, offering a broad range of certified vSAN ReadyNodes, with VMware Cloud Foundation™, the industry's most advanced hybrid cloud platform. Resulting in a complete set of software-defined services for computing, storage, networking, security, and cloud management to run your enterprise apps − traditional or containerized − in private or public environments.



#### Fujitsu uSCALE pay-per-use

Fujitsu uSCALE pay-per-use is an IT platform consumption service that supports business transformation and IT agility with scalable resources that are measurable, cost transparent, and tailored to your needs. It offers cloud-like delivery for your onpremises infrastructure and is deployed at mutually agreed uSCALE service locations, e.g., customer data center or co-location facility. You pay only for what you use, with simple and predictable monthly costs aligned with the scope of the service – such as per Gb of storage or each instance of VM.



#### Deployment service

To enable a fast time to production of a VMware Cloud Foundation environment, the Fujitsu Hybrid Cloud Starter Kit for VMware includes a deployment service. This covers the creation of a low-level design, the implementation of VMware Cloud Foundation, including all hardware and software components, the option to deploy workloads provided by the customer, and the handover of all documentation upon successful completion of the project.



