

FUJITSU

Your customers'
data deserve
the best



Fujitsu Storage Solutions

Start

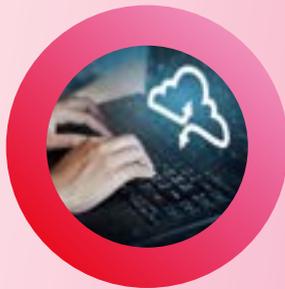
Help your customers achieve their data-driven goals with Fujitsu Storage Solutions

By using their data strategically, organizations can leverage the full potential of this most valuable resource. Successful data strategies are comprehensive, covering all aspects of data exploration, data management, and data protection.

Help your customers make the most of their data! Identify the data storage scenarios that are most relevant to them and assist them in finding the best possible solution for each scenario:



Data
Exploration



Storage in the
Hybrid Cloud



On-Premise
Data Storage



Data
Protection



Valuable
Data



Data Exploration

One of the key challenges of digitalization is the almost exponential growth of data that organizations need to assess, store, and use. While this data represents a potentially invaluable resource, it needs to be structured, assessed and stored securely and accessibly.

By analyzing, optimizing and innovating their storage environment, your customers can improve their productivity, customer experience, and business agility.

Assist your customers in developing a data-centric strategy for the digital world! Help them identify storage gaps, mitigate risks, and improve their data storage infrastructures.



**Explore the world
driven by data**



Data Storage in Hybrid Cloud environments

With Fujitsu ETERNUS storage solutions, you can offer your customers a seamless family architecture that combines easy scalability and upgrades with simplified storage operations, intelligent data management, peak performance and consistent reliability. Help your customers find the right storage solutions that adapt to their needs and offer them an affordable way to protect their business continuity.

Remote and flexible workforces as well as the wealth of new data sources can be best accommodated with hybrid cloud solutions, while business critical data is best stored on the customer's premises.

Storage in the Hybrid Cloud

Hybrid cloud environments allow organizations to make their data accessible wherever it is needed. Whether public or private cloud, storage systems need to provide growing data volumes reliably with minimum latency.



**Find the right cloud
for the right data**



Data Storage On-Premise

On-Premise Data Storage

With growing business, the volume of critical data increases – and so does the need for storage that ensures reliable, uninterrupted access to large quantities of data. Scalable storage solutions with smart data efficiency functions help organize storage systems and make the right data available at the right time.

Support your customers' business growth with storage solutions that can handle dramatic data volume increases and offer:

- Seamless family architecture
- Simplified storage operations
- Intelligent data management
- Optimization for peak performance
- Robust reliability
- Fast data availability



Storage is coming home



Data Storage

All-flash storage solutions

Accelerate data with ETERNUS AF all-flash storage

With more capacity per array, your customers have less gear to handle while enjoying ultra-low, sustainable response time and high operational efficiency. ETERNUS AF ensures affordable and easy business continuity with:

- Performance of more than 900,000 IOPS, 22 GB/s throughput with latency of only 0.3 ms at full load
- Transparent failover (flash to flash and flash to disk) for highest business continuity
- All-inclusive management, deduplication/compression, mirroring and replication functions at no extra cost
- 85% power savings and 8 x lower cost of maintenance than disk systems



ETERNUS AF150 S3
Entry level



ETERNUS AF250 S3
Entry level

ETERNUS AF assets

- [Top reasons to invest](#)
- [Infographic](#)
- [Winner's card](#)
- [Brochure](#)

ETERNUS AF/DX assets

- [Family brochure](#)
- [White paper](#)



Data Storage

Hybrid storage solutions

Consolidate storage with ETERNUS DX hybrid storage

This full range of high-capacity, high-speed storage makes your customers' lives easier, whatever their size and requirements.

- Best-in-class price/performance ratio with 99.999% availability
- Easy to install, configure, operate and maintain with single-point administration
- Rich data safety functionality – perfect for storage consolidation and virtualization



ETERNUS DX100 S5
Entry level



ETERNUS DX200 S5
Entry level



ETERNUS DX600 S5
Mid-range



ETERNUS DX900 S5
Mid-range scale-out

ETERNUS DX assets

- [Top reasons to invest](#)
- [Infographic](#)
- [Winner's card](#)
- [Brochure](#)

ETERNUS AF/DX assets

- [Family brochure](#)
- [White paper](#)



Data Storage

ETERNUS AB and ETERNUS HB

Help your customers turn their data into competitive advantage

With end-to-end support for NVME, ETERNUS AB hybrid storage is the logical choice for customers who want to improve their application development, integration and deployment.

- High performance
- Highly reliable
- Flexible



ETERNUS AB2100
Entry level



ETERNUS AB3100
Entry level



ETERNUS AB5100
Entry to mid-range



ETERNUS AB6100
Mid-range

ETERNUS AB/HB assets

- [Infographic](#)
- [Brochure](#)
- [White paper: feature set](#)



Data Storage

ETERNUS HB hybrid storage

Extreme scalability meets simplified data management

Modular, extremely scalable RAID-only storage systems that adapt easily to your customers' growing requirements

- Super-simple configuration and data management thanks to included software
- Highly reliable data availability and protection
- Unmatched flexibility



ETERNUS HB1100
Economy level



ETERNUS HB1200
Economy level



ETERNUS HB2100
Entry level



ETERNUS HB2200
Entry level



ETERNUS HB2300
Entry level



ETERNUS HB5100
Mid-range



ETERNUS HB5200
Mid-range

ETERNUS AB/HB assets

- [Infographic](#)
- [Brochure](#)
- [White paper: feature set](#)



Data Protection

Data protection is at the core of business resilience and continuity. In our experience, many customers think too little about data protection, disaster recovery, and the threat of ransomware and cyberattacks. Once the damage is done, customers realize this oversight. Yet data protection must be an inherent part of any data and storage strategy from the very beginning. By protecting their data, your customers do not only protect their revenue but also, and very crucially, their brand and reputation. Help your customers protect their assets, comply with data protection regulations, and ensure their business continuity by making data protection a core part of their data-driven strategy.

Fujitsu understands data protection. We deliver comprehensive solutions for data backup and archive, Disaster recovery, DP for databases, backup to the cloud and tape. With our storage solutions you can give your customers the confidence that their business is data resilient and data damages are a thing of the past.



**Don't let a hacker fall
in love with your data**



Data Protection

The easy way to detect threats, protect assets, and recover data

Fujitsu ETERNUS Storage solutions for backup and archive help your customers protect their data and leverage its value in the most convenient way possible. Smart, affordable systems work seamlessly with market-leading backup and archiving software.

Flexible and readily scalable, they adapt to your customers' needs at all times. Simple to deploy, easy to use, and fast, they make your customers' data available to them whenever they need them – without delay.

How Fujitsu data protection appliances differ from other solutions



Leading scalability and performance enable rigorous consolidation of backup infrastructures and erasure that service levels can be reliably fulfilled with regard to capacity, speed and costs.



Highly developed, automated high-availability and disaster recovery functions ensure an easy and efficient guarantee of backup and restore service availability.



Appliance concept with leading backup, archiving and deduplication functions makes the management of backup and restore operations simple and efficient.



Data Protection

Three reasons why cybercriminals will hate you

Time is a key factor in data protection. Fujitsu Data Protection Appliances simplify and consolidate backup and archiving infrastructures, increasing your customers' agility and scalability. With enhanced functionalities like deduplication, replication, archiving, and cross media mix, they minimize downtime and protect your customers against loss through cyberattacks. Help your customers leverage their backup and archiving landscapes to boost their growth, efficiency, and continuity.

▶ **Be prepared for a ransomware attack**

▶ **What could happen after a ransomware attack**

ETERNUS CS800

The one-for-all backup appliance for medium-sized environments



ETERNUS CS8000

ETERNUS CS8000 – central backup and archive storage

- Most reliable central repository for backup, archive, second-tier and object data
- 60% TCO reductions in complex environments



Fujitsu CS800 RA

Consolidate heterogeneous environments with Fujitsu CS800 RA reference architecture

- Cost-effective, scalable, and easy to deploy
- Enhanced ransomware protection through replication, encryption, and secure snapshot
- Up to 95% lower disk capacity requirement thanks to deduplication



ETERNUS CS800 assets

- [Brochure](#)
- [Use case](#)

ETERNUS CS8000 assets

- [Flyer](#)
- [Brochure](#)
- [Use case white paper](#)

Fujitsu CS800 RA assets

- [Brochure](#)
- [Sales presentation](#)

Data Protection

ETERNUS LT Tape Systems

ETERNUS LT assets

Reliable, highly automated and extremely secure

With flexible connectivity options that cover connections to storage systems and servers alike, plus a flexible choice of media, ETERNUS LT tape systems make high data security easier and more convenient than ever.

- Highly automated, simple, and remote operation enables intuitive use without local expert skills
- Pay-as-you-grow plan and flexible scaling options help customers avoid unnecessary initial investments and respond flexibly to data growth
- Guarantees data security and fulfills compliance regulations with features like write protection, hardware encryption and partitioning

→ [Flyer](#)



ETERNUS LT20



ETERNUS LT140



ETERNUS LT260



Data Protection

Hand in hand with leading partners to protect your customers' data

Combining Fujitsu storage systems with leading partner technologies from Veritas, Commvault and Veeam, we form an extensive ecosystem to safeguard data integrity and guarantee always-on data availability – a key factor determining business success. We have the expertise to ensure that the right data service levels are delivered with the right protection at the right cost. With over 50 years of experience providing storage solutions including disaster recovery, data backup and data archiving, we master any challenge arising from digital transformation and data growth.



Partner assets

- [White paper : Fujitsu and Veritas](#)
- [White paper: Data Protection for PRIMEFLEX with Commvault](#)
- [White paper: Data Protection for PRIMEFLEX with Veeam](#)



VERITAS™

COMMVAULT® 

VEEAM

Valuable Data

To leverage the full potential of their data, organizations need to be able to archive the data in a way that allows them to access it readily. Only data that is safely stored and usable can be exploited for analytics, data mining, and other value-extracting strategies.



**Discover the key
value for your IT**



Fujitsu Storage

The building blocks for successful data-driven strategies

From data exploration and storage to data protection and leveraging the value of data, the pillars of any data-driven strategy are only as strong as the blocks it was built of. With a full range of primary all-flash and hybrid as well as backup and archive storage solutions, the Fujitsu ETERNUS Storage family offers perfect answer to all your customers' data storage needs.



Help your customers write their data-driven storage success story!

Find out more about Fujitsu Storage Solutions at
www.fujitsu.com/storage