



# Start your hybrid cloud journey the easy, cost-efficient way



Fujitsu uSCALE for Hybrid Cloud with VMware

The debate between public cloud and private cloud has evolved. The contemporary solution integrates both, distributing workloads across hybrid environments based on their performance needs. Such a hybrid cloud strategy enhances workload portability, facilitating consistent application operations across varied environments. This integration establishes a unified computing platform that interacts seamlessly across multiple cloud infrastructures.

Hybrid cloud solutions centralize resources, aiding companies in their digital transformation initiatives. The hybrid approach ensures that applications and their components cooperate across cloud boundaries and distinct architectural frameworks.

Data, similar to applications, requires a consistent level of distribution and accessibility. In a continuously shifting digital landscape, it's essential to anticipate the need to relocate workloads or datasets according to emerging requirements. An application or dataset's current environment may not remain the optimal location in the long term.

For IT organizations who want to start their hybrid cloud journey in their own data center, introducing a hyper-converged infrastructure (HCI) creates a next-generation software-defined data center foundation that offers a cloud-like operational experience and is extendable to public clouds.

## Fujitsu uSCALE for Hybrid Cloud with VMware

Fujitsu is uniquely positioned to guide our clients in identifying the right cloud for right workloads. With Fujitsu uSCALE for Hybrid Cloud with VMware, we offer organizations a perfect starter kit for private/hybrid cloud management with a consumption-based cost model. The pre-certified, pre-integrated, and prebuilt solution simplifies the establishment of a hybrid cloud environment while minimizing complexity, cost, and potential risks.

# Fujitsu uSCALE for Hybrid Cloud with VMware: your easy way to your hybrid cloud

Partnering with VMware, Fujitsu empowers organizations to select their optimal hybrid cloud solution – ensuring agility, scalability, and future resilience. PRIMEFLEX for VMware vSAN is a pre-configured and pre-tested integrated system providing IT organizations with the easiest way to deploy and maintain a hyper-converged infrastructure based on VMware vSAN.



## All the hybrid cloud benefits with none of the financial risk

Fujitsu's uSCALE for Hybrid Cloud with VMware offers on-demand, on-premises services with a consumption-based pricing model. Instead of hefty initial infrastructure investments, you're billed solely for the resources consumed. This approach aids in cost reduction, enhanced resource efficiency, and swift adaptability to evolving business demands.

### Benefits

- Simplifies the complete life cycle of VMware-based HCI
- Flexible workload placement for business continuity
- Up to 25% reduced TCO vs. traditional methods
- Consumption-based model for an in-house cloud feel
- Low-risk cloud transition with certified Fujitsu/ VMware solutions

**"Given the application gravity and governance complexities, core data center remains the starting point for hybrid cloud excellence as it still hosts key workloads. 44% of infrastructure budget to be spent on core and secondary DCs by 2024."**

Gartner Marketing Research,  
[IDC Infobrief: A Resilient, Efficient, and Adaptive Hybrid Cloud Fit for a Dynamic Digital Business](#)

→ [Discover how Fujitsu uSCALE can simplify infrastructure operations with cloud-like agility.](#)

## Start your data-driven transformation

with an in-depth analysis of your organization's needs and challenges:

→ [Book your CX Lab session now](#)

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